

“MTS Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q1, 2023

	Main technical and economic indicators	Measurement units	
1	Operating revenues, including:	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	12,226,436
1.1.1	Revenues from voice services	thousand AMD	2,788,684
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	968,266
	SMS and MMS	thousand AMD	691,621
	Other	thousand AMD	276,645
1.1.3	Data transfer services, including:	thousand AMD	6,264,673
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	194,790
	Mobile communication network services (through handsets)	thousand AMD	6,069,883
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	179,226
1.1.5	International roaming revenue (own subscribers)	thousand AMD	181,357
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	78,061
1.1.7	Revenue from interconnection including:	thousand AMD	1,162,294
	Voice services	thousand AMD	1,146,129
	SMS and MMS	thousand AMD	16,166
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	124,107
1.1.10	Other revenues	thousand AMD	479,768
2	Operating Expenses (OPEX), including:	thousand AMD	6,104,753

2.1	Interconnection expenses	thousand AMD	844,142
2.2	Line rental expenses	thousand AMD	174,027
2.3	Advertising and Marketing expenses	thousand AMD	119,997
2.4	Dealer commissions	thousand AMD	208,126
2.5	Payroll expenses	thousand AMD	2,016,770
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	224,509
2.7	Other OPEX	thousand AMD	2,517,182
3	Operating Income Before Depreciation Amortization (OIBDA)	thousand AMD	6,121,683
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	2,999,532
5	Other operating income	thousand AMD	
6	Non-operating income	thousand AMD	(75,214)
6.1	Financial income	thousand AMD	155,513
6.2	Financial expenses	thousand AMD	-
6.3	Gain/loss from exchange rate differences	thousand AMD	(292,403)
6.4	Other Non-Operating revenues/expenses	thousand AMD	61,675
7	Profit before taxation	thousand AMD	3,046,937
8	CAPEX	thousand AMD	783,191
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		2,261,974
9.1.1	Prepaid subscribers	subs	1,954,498
9.1.2	Postpaid subscribers	subs	307,476
9.1.3	Broadband Internet subscribers (other than by phone)	subs	50,921

9.1.4	Subscribers using data services (by phone)	subs	1,708,069
9.2	Average revenue per active user (ARPU-3M)	AMD	1,711
9.2.1	Prepaid subscribers	AMD	1,328
9.2.2	Postpaid subscribers	AMD	2,840
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,282
9.2.4	Subscribers using other data services	AMD	86,969
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	600
9.3.1	Prepaid subscribers	minutes	600
9.3.2	Postpaid subscribers	minutes	595
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	7,995
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	0.99
9.4.1	Prepaid subscribers	AMD	0.62
9.4.2	Postpaid subscribers	AMD	1.28
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.16
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		128,054
9.5.1	Prepaid subscribers	subs	101,518
9.5.2	Postpaid subscribers	subs	26,536
9.5.3	Broadband Internet subscribers (other than by phone)	subs	14,061
9.5.4	Subscribers using other data services	subs	-



Annex
Approved by
Decision 274A issued by the
RA Public Services Regulation Commission
as of 1 June, 2011

9.6	Churn		133,059
9.6.1	Prepaid subscribers	subs	<i>120,336</i>
9.6.2	Postpaid subscribers	subs	<i>12,723</i>
9.6.3	Broadband Internet subscribers (other than by phone)	subs	<i>2,484</i>
9.6.4	Subscribers using other data services	subs	-

*Capitalization by IFRS15, IFRS16 is not considered