

**“MTS Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q3, 2022**

	<b>Main technical and economic indicators</b>	<b>Measurement units</b>	
1	<b>Operating revenues, including:</b>	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	<b>13,317,047</b>
1.1.1	Revenues from voice services	thousand AMD	3,147,356
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	913,441
	SMS and MMS	thousand AMD	619,256
	Other	thousand AMD	294,185
1.1.3	Data transfer services, including:	thousand AMD	6,661,448
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	211,900
	Mobile communication network services (through handsets)	thousand AMD	6,449,548
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	186,219
1.1.5	International roaming revenue (own subscribers)	thousand AMD	282,735
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	33,617
1.1.7	Revenue from interconnection including:	thousand AMD	1,305,550
	Voice services	thousand AMD	1,288,942
	SMS and MMS	thousand AMD	16,608
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	262,849
1.1.10	Other revenues	thousand AMD	523,832
2	<b>Operating Expenses (OPEX), including:</b>	thousand AMD	

			<b>6,505,855</b>
2.1	Interconnection expenses	thousand AMD	804,570
2.2	Line rental expenses	thousand AMD	197,058
2.3	Advertising and Marketing expenses	thousand AMD	124,683
2.4	Dealer commissions	thousand AMD	211,451
2.5	Payroll expenses	thousand AMD	2,092,995
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	336,944
2.7	Other OPEX	thousand AMD	2,738,153
3	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	thousand AMD	<b>6,811,193</b>
4	<b>Depreciation of fixed assets and amortization of intangible assets</b>	thousand AMD	<b>2,797,256</b>
5	<b>Other operating income</b>	thousand AMD	
6	<b>Non-operating income</b>	thousand AMD	<b>67,840</b>
6.1	Financial income	thousand AMD	<b>161,346</b>
6.2	Financial expenses	thousand AMD	-
6.3	Gain/loss from exchange rate differences	thousand AMD	<b>(183,376)</b>
6.4	Other Non-Operating revenues/expenses	thousand AMD	<b>89,871</b>
7	<b>Profit before taxation</b>	thousand AMD	<b>4,081,777</b>
8	<b>CAPEX</b>	thousand AMD	<b>2,051,076</b>
9	<b>Mobile connection indicators</b>		
9.1	Number of active subscribers (at the end of the reporting period)		<b>2,306,396</b>
9.1.1	Prepaid subscribers	subs	2,017,874
9.1.2	Postpaid subscribers	subs	288,522
9.1.3	Broadband Internet subscribers (other than by	subs	49,896

	phone)		
9.1.4	Subscribers using data services (by phone)	subs	1,748,513
9.2	Average revenue per active user (ARPU-3M)	AMD	<b>1,830</b>
9.2.1	Prepaid subscribers	AMD	1,441
9.2.2	Postpaid subscribers	AMD	2,990
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,342
9.2.4	Subscribers using other data services	AMD	75,575
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	<b>653</b>
9.3.1	Prepaid subscribers	minutes	649
9.3.2	Postpaid subscribers	minutes	683
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	8,633
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	<b>1.03</b>
9.4.1	Prepaid subscribers	AMD	0.66
9.4.2	Postpaid subscribers	AMD	1.26
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.16
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		<b>192,380</b>
9.5.1	Prepaid subscribers	subs	168,770
9.5.2	Postpaid subscribers	subs	23,610



Annex  
Approved by  
Decision 274A issued by the  
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as of 1 June, 2011

9.5.3	Broadband Internet subscribers (other than by phone)	subs	9,833
9.5.4	Subscribers using other data services	subs	-
9.6	Churn		<b>143,226</b>
9.6.1	Prepaid subscribers	subs	126,569
9.6.2	Postpaid subscribers	subs	16,657
9.6.3	Broadband Internet subscribers (other than by phone)	subs	11,492
9.6.4	Subscribers using other data services	subs	-

\*Capitalization by IFRS15, IFRS16 is not considered