

“MTS Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q2, 2022

	Main technical and economic indicators	Measurement units	
1	Operating revenues, including:	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	12,555,114
1.1.1	Revenues from voice services	thousand AMD	3,023,553
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	825,773
	SMS and MMS	thousand AMD	578,040
	Other	thousand AMD	247,734
1.1.3	Data transfer services, including:	thousand AMD	6,258,659
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	224,301
	Mobile communication network services (through handsets)	thousand AMD	6,034,358
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	185,214
1.1.5	International roaming revenue (own subscribers)	thousand AMD	151,345
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	193,389
1.1.7	Revenue from interconnection including:	thousand AMD	1,239,795
	Voice services	thousand AMD	1,223,154
	SMS and MMS	thousand AMD	16,641
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	189,344
1.1.10	Other revenues	thousand AMD	488,042
2	Operating Expenses (OPEX), including:	thousand AMD	

			6,389,873
2.1	Interconnection expenses	thousand AMD	814,460
2.2	Line rental expenses	thousand AMD	197,774
2.3	Advertising and Marketing expenses	thousand AMD	164,496
2.4	Dealer commissions	thousand AMD	175,436
2.5	Payroll expenses	thousand AMD	2,258,459
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	224,131
2.7	Other OPEX	thousand AMD	2,555,118
3	Operating Income Before Depreciation Amortization (OIBDA)	thousand AMD	6,165,241
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	2,688,994
5	Other operating income	thousand AMD	
6	Non-operating income	thousand AMD	(4,521,385)
6.1	Financial income	thousand AMD	178,822
6.2	Financial expenses	thousand AMD	-
6.3	Gain/loss from exchange rate differences	thousand AMD	(4,784,170)
6.4	Other Non-Operating revenues/expenses	thousand AMD	83,963
7	Profit before taxation	thousand AMD	(1,045,138)
8	CAPEX	thousand AMD	1,488,512
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		2,257,242
9.1.1	Prepaid subscribers	subs	1,975,673
9.1.2	Postpaid subscribers	subs	281,569
9.1.3	Broadband Internet subscribers (other than by	subs	55,385

	phone)		
9.1.4	Subscribers using data services (by phone)	subs	1,698,622
9.2	Average revenue per active user (ARPU-3M)	AMD	1,767
9.2.1	Prepaid subscribers	AMD	1,356
9.2.2	Postpaid subscribers	AMD	2,960
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,362
9.2.4	Subscribers using other data services	AMD	72,621
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	660
9.3.1	Prepaid subscribers	minutes	654
9.3.2	Postpaid subscribers	minutes	697
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	9,350
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	0.98
9.4.1	Prepaid subscribers	AMD	0.62
9.4.2	Postpaid subscribers	AMD	1.23
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.15
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		145,737
9.5.1	Prepaid subscribers	subs	120,961
9.5.2	Postpaid subscribers	subs	24,776



Annex
Approved by
Decision 274A issued by the
RA Public Services Regulation Commission
as of 1 June, 2011

9.5.3	Broadband Internet subscribers (other than by phone)	subs	11,287
9.5.4	Subscribers using other data services	subs	-
9.6	Churn		111,370
9.6.1	Prepaid subscribers	subs	97,031
9.6.2	Postpaid subscribers	subs	14,339
9.6.3	Broadband Internet subscribers (other than by phone)	subs	4,012
9.6.4	Subscribers using other data services	subs	-

*Capitalization by IFRS15, IFRS16 is not considered