

“MTS Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q4, 2022

	Main technical and economic indicators	Measurement units	
1	Operating revenues, including:	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	13,275,198
1.1.1	Revenues from voice services	thousand AMD	3,034,164
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	1,031,825
	SMS and MMS	thousand AMD	738,597
	Other	thousand AMD	293,228
1.1.3	Data transfer services, including:	thousand AMD	6,650,329
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	202,710
	Mobile communication network services (through handsets)	thousand AMD	6,447,618
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	187,150
1.1.5	International roaming revenue (own subscribers)	thousand AMD	204,130
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	84,253
1.1.7	Revenue from interconnection including:	thousand AMD	1,269,770
	Voice services	thousand AMD	1,251,765
	SMS and MMS	thousand AMD	18,004
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	229,487
1.1.10	Other revenues	thousand AMD	584,090
2	Operating Expenses (OPEX), including:	thousand AMD	

			6,963,272
2.1	Interconnection expenses	thousand AMD	750,189
2.2	Line rental expenses	thousand AMD	200,723
2.3	Advertising and Marketing expenses	thousand AMD	269,196
2.4	Dealer commissions	thousand AMD	231,929
2.5	Payroll expenses	thousand AMD	2,102,430
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	219,460
2.7	Other OPEX	thousand AMD	3,189,343
3	Operating Income Before Depreciation Amortization (OIBDA)	thousand AMD	6,311,926
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	2,773,545
5	Other operating income	thousand AMD	
6	Non-operating income	thousand AMD	(787,232)
6.1	Financial income	thousand AMD	153,414
6.2	Financial expenses	thousand AMD	-
6.3	Gain/loss from exchange rate differences	thousand AMD	(588,756)
6.4	Other Non-Operating revenues/expenses	thousand AMD	(351,890)
7	Profit before taxation	thousand AMD	2,751,149
8	CAPEX	thousand AMD	6,222,645
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		2,266,979
9.1.1	Prepaid subscribers	subs	1,973,316
9.1.2	Postpaid subscribers	subs	293,663
9.1.3	Broadband Internet subscribers (other than by	subs	50,391

	phone)		
9.1.4	Subscribers using data services (by phone)	subs	1,745,898
9.2	Average revenue per active user (ARPU-3M)	AMD	1,817
9.2.1	Prepaid subscribers	AMD	1,413
9.2.2	Postpaid subscribers	AMD	3,032
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,348
9.2.4	Subscribers using other data services	AMD	81,267
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	634
9.3.1	Prepaid subscribers	minutes	630
9.3.2	Postpaid subscribers	minutes	661
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	8,493
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	1.01
9.4.1	Prepaid subscribers	AMD	0.64
9.4.2	Postpaid subscribers	AMD	1.24
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.16
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		150,370
9.5.1	Prepaid subscribers	subs	132,362
9.5.2	Postpaid subscribers	subs	18,008



Annex
Approved by
Decision 274A issued by the
RA Public Services Regulation Commission
as of 1 June, 2011

9.5.3	Broadband Internet subscribers (other than by phone)	subs	6,182
9.5.4	Subscribers using other data services	subs	-
9.6	Churn		189,787
9.6.1	Prepaid subscribers	subs	176,920
9.6.2	Postpaid subscribers	subs	12,867
9.6.3	Broadband Internet subscribers (other than by phone)	subs	2,087
9.6.4	Subscribers using other data services	subs	-

*Capitalization by IFRS15, IFRS16 is not considered