

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q3, 2013.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	22,521,829
1.1.1	Voice/Airtime revenue	thousand AMD	11,445,888
1.1.2	VAS revenues (excluding revenue for data transfer), including	thousand AMD	658,236
	SMS and MMS	thousand AMD	397,857
	other	thousand AMD	260,379
1.1.3	Data transferring, including	thousand AMD	1,860,411
	through USB modems	thousand AMD	858,279
	through mobile phones	thousand AMD	1,002,132
	other	thousand AMD	-
1.1.4	SMS and MMS revenues	thousand AMD	-
1.1.5	International roaming (own subscribers)	thousand AMD	1,668,783
1.1.6	International roaming (guest subscribers)	thousand AMD	341,546
1.1.7	Interconnection, including	thousand AMD	6,049,468
	Voice services	thousand AMD	6,020,330
	SMS and MMS	thousand AMD	29,137
1.1.8	Line rental	thousand AMD	325
1.1.9	Handset and accessories	thousand AMD	282,514
1.1.10	Other revenue	thousand AMD	214,657
2	OPEX (VAT excl.), including:	thousand AMD	10,273,478
2.1	Interconnection	thousand AMD	3,492,215
2.2	Line rental	thousand AMD	117,736
2.3	Advertising and Marketing expenses	thousand AMD	768,179
2.4	Dealer commissions	thousand AMD	532,775
2.5	Payroll	thousand AMD	1,887,285
2.6	Network repair and maintenance	thousand AMD	305,152
2.7	Other OPEX	thousand AMD	3,170,137
3	OIBDA	thousand AMD	12,248,351
4	Amortization and depreciation	thousand AMD	4,766,374
5	Other operating revenue/ (expense)	thousand AMD	-
6	Non-Operating revenue / (expense)	thousand AMD	(423,845)
6.1	Financial income	thousand AMD	454,242
6.2	Financial expense	thousand AMD	(0)
6.3	Revenue/(loss) from exchange rate dif.	thousand AMD	(349,067)
6.4	Other Non-Operating revenue/(expense)	thousand AMD	(529,021)
7	Profit/(Loss) before tax	thousand AMD	7,058,132
	CAPEX	thousand AMD	3,006,229
			-
9	Mobile services indicators		-

9.1	Number of active subscribers (3M)		2,063,216
9.1.1	<i>Prepaid subscribers</i>	<i>subs</i>	1,692,766
9.1.2	<i>Postpaid subscribers</i>	<i>subs</i>	370,450
9.1.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	96,161
9.1.4	<i>Subscribers using data services (by phone)</i>	<i>subs</i>	959,568
9.2	ARPU-3M	AMD	3,598
9.2.1	<i>Prepaid subscribers</i>	<i>AMD</i>	2,170
9.2.2	<i>Postpaid subscribers</i>	<i>AMD</i>	4,325
9.2.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	2,944
9.2.4	<i>Subscribers using other data services</i>	<i>AMD</i>	33,078
9.3	MoU, MbOU	minutes	451
9.3.1	<i>Prepaid subscribers</i>	<i>minutes</i>	390
9.3.2	<i>Postpaid subscribers</i>	<i>minutes</i>	732
9.3.3	<i>Broadband internet customers (other than by phone)</i>	<i>Mb</i>	8,986
9.3.4	<i>Subscribers using other data services</i>	<i>Mb</i>	-
9.4	APPM, APP Mb	AMD	6.89
9.4.1	<i>Prepaid subscribers</i>	<i>AMD</i>	4.90
9.4.2	<i>Postpaid subscribers</i>	<i>AMD</i>	4.21
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	0.33
9.4.4	<i>Subscribers using other data services</i>	<i>AMD</i>	-
9.5	Gross additions		214,075
9.5.1	<i>Prepaid subscribers</i>	<i>subs</i>	167,674
9.5.2	<i>Postpaid subscribers</i>	<i>subs</i>	46,401
9.5.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	14,839
9.5.4	<i>Subscribers using other data services</i>	<i>subs</i>	-
9.6	Churn		173,282
9.6.1	<i>Prepaid subscribers</i>	<i>subs</i>	137,889
9.6.2	<i>Postpaid subscribers</i>	<i>subs</i>	35,393
9.6.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	13,831
9.6.4	<i>Subscribers using other data services</i>	<i>subs</i>	-