

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q3, 2011.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	20,733,858
1.1.1	Voice/Airtime revenue	thousand AMD	12,315,566
1.1.2	VAS revenues (excl. data revenues)	thousand AMD	893,730
1.1.3	Data transferring	thousand AMD	1,388,576
1.1.4	Roaming (own subscribers)	thousand AMD	512,399
1.1.5	Roaming (guest subscribers)	thousand AMD	359,319
1.1.6	Interconnection and line rental	thousand AMD	4,984,393
1.1.7	Handset and accessories	thousand AMD	131,450
1.1.8	Other revenue	thousand AMD	148,424
1.2	Other operating revenue	thousand AMD	79,047
2	Non Operating revenue / (expense)	thousand AMD	1,013,635
3	CAPEX	thousand AMD	2,122,425
4	OPEX (VAT excl.), including:	thousand AMD	8,863,789
4.1	Interconnection and line rental expenses	thousand AMD	2,967,031
4.2	Advertising and Marketing expenses	thousand AMD	934,652
4.3	Dealer commissions	thousand AMD	597,575
4.4	Payroll	thousand AMD	1,816,376
4.5	Other OPEX	thousand AMD	2,548,155
5	OIBDA	thousand AMD	11,882,054
6	Amortization and depreciation	thousand AMD	7,349,837
7	Profit/(Loss) before tax	thousand AMD	5,545,852
8	Profit after tax	thousand AMD	4,644,915
9	Mobile services indicators		
9.1	Number of active subscribers (3M)		1,916,719
9.1.1	<i>Prepaid subscribers</i>		1,657,702
9.1.2	<i>Postpaid subscribers</i>		259,017
9.1.3	<i>Broadband internet customers (other than by phone)</i>		49,363
9.1.4	<i>Other customers using data services</i>		26
9.2	ARPU-3M	AMD	3,466
9.2.1	<i>Prepaid subscribers</i>	AMD	2,126
9.2.2	<i>Postpaid subscribers</i>	AMD	5,427
9.2.3	<i>Broadband internet customers (other than by phone)</i>	AMD	3,885
9.2.4	<i>Other customers using data services</i>	AMD	259,508
9.3	MoU, MbOU	minutes	369
9.3.1	<i>Prepaid subscribers</i>	minutes	352
9.3.3	<i>Postpaid subscribers</i>	minutes	477
9.3.3	<i>Broadband internet customers (other than by phone)</i>	Mb	4,574
9.3.4	<i>Other customers using data services</i>	Mb	-
9.4	APPM, APP Mb	AMD	8.15
9.4.1	<i>Prepaid subscribers</i>	AMD	5.23
9.4.2	<i>Postpaid subscribers</i>	AMD	8.96
9.4.3	<i>Broadband internet customers (other than by phone)</i>	AMD	0.85
9.4.4	<i>Other customers using data services</i>	AMD	-

	Main economic and technical indicators	Measurement units	
9.5	Gross additions		200,942
9.5.1	<i>Prepaid subscribers</i>		161,672
9.5.2	<i>Postpaid subscribers</i>		39,270
9.5.3	<i>Broadband internet customers (other than by phone)</i>		10,156
9.5.4	<i>Other customers using data services</i>		-
9.6	Churn		254,541
9.6.1	<i>Prepaid subscribers</i>		213,471
9.6.2	<i>Postpaid subscribers</i>		35,475
9.6.3	<i>Broadband internet customers (other than by phone)</i>		5,595
9.6.4	<i>Other customers using data services</i>		-