

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q2, 2014.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	18,875,621
1.1.1	Voice/Airtime revenue	thousand AMD	9,585,185
1.1.2	VAS revenues (excluding revenue for data transfer), including	thousand AMD	605,469
	SMS and MMS	thousand AMD	360,352
	other	thousand AMD	245,117
1.1.3	Data transferring, including	thousand AMD	1,912,826
	through USB modems	thousand AMD	739,424
	through mobile phones	thousand AMD	1,173,402
	other	thousand AMD	-
1.1.4	SMS and MMS revenues	thousand AMD	-
1.1.5	International roaming (own subscribers)	thousand AMD	1,313,544
1.1.6	International roaming (guest subscribers)	thousand AMD	234,719
1.1.7	Interconnection, including	thousand AMD	4,813,447
	Voice services	thousand AMD	4,779,563
	SMS and MMS	thousand AMD	33,884
1.1.8	Line rental	thousand AMD	325
1.1.9	Handset and accessories	thousand AMD	191,274
1.1.10	Other revenue	thousand AMD	218,832
2	OPEX (VAT excl.), including:	thousand AMD	9,798,855
2.1	Interconnection	thousand AMD	3,263,240
2.2	Line rental	thousand AMD	130,975
2.3	Advertising and Marketing expenses	thousand AMD	503,333
2.4	Dealer commissions	thousand AMD	462,020
2.5	Payroll	thousand AMD	2,401,155
2.6	Network repair and maintenance	thousand AMD	324,092
2.7	Other OPEX	thousand AMD	2,714,041
3	OIBDA	thousand AMD	9,076,766
4	Amortization and depreciation	thousand AMD	3,484,098
5	Other operating revenue/ (expense)	thousand AMD	-
6	Non-Operating revenue / (expense)	thousand AMD	(642,034)
6.1	Financial income	thousand AMD	231,346
6.2	Financial expense	thousand AMD	90
6.3	Revenue/(loss) from exchange rate dif.	thousand AMD	(353,418)
6.4	Other Non-Operating revenue/(expense)	thousand AMD	(520,051)
7	Profit/(Loss) before tax	thousand AMD	4,950,634
	CAPEX	thousand AMD	1,104,368

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9	Mobile services indicators		-
9.1	Number of active subscribers (3M)		2,121,831
9.1.1	<i>Prepaid subscribers</i>	<i>subs</i>	<i>1,744,743</i>
9.1.2	<i>Postpaid subscribers</i>	<i>subs</i>	<i>377,088</i>
9.1.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	<i>85,024</i>
9.1.4	<i>Subscribers using data services (by phone)</i>	<i>subs</i>	<i>1,005,504</i>
9.2	ARPU-3M	AMD	2,918
9.2.1	<i>Prepaid subscribers</i>	<i>AMD</i>	<i>1,757</i>
9.2.2	<i>Postpaid subscribers</i>	<i>AMD</i>	<i>3,768</i>
9.2.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	<i>2,853</i>
9.2.4	<i>Subscribers using other data services</i>	<i>AMD</i>	<i>29,927</i>
9.3	MoU, MbOU	minutes	516
9.3.1	<i>Prepaid subscribers</i>	<i>minutes</i>	<i>467</i>
9.3.2	<i>Postpaid subscribers</i>	<i>minutes</i>	<i>741</i>
9.3.3	<i>Broadband internet customers (other than by phone)</i>	<i>Mb</i>	<i>8,793</i>
9.3.4	<i>Subscribers using other data services</i>	<i>Mb</i>	-
9.4	APPM, APP Mb	AMD	4.78
9.4.1	<i>Prepaid subscribers</i>	<i>AMD</i>	<i>3.23</i>
9.4.2	<i>Postpaid subscribers</i>	<i>AMD</i>	<i>3.54</i>
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	<i>0.32</i>
9.4.4	<i>Subscribers using other data services</i>	<i>AMD</i>	-
9.5	Gross additions		182,063
9.5.1	<i>Prepaid subscribers</i>	<i>subs</i>	<i>147,628</i>
9.5.2	<i>Postpaid subscribers</i>	<i>subs</i>	<i>34,435</i>
9.5.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	<i>9,555</i>
9.5.4	<i>Subscribers using other data services</i>	<i>subs</i>	-
9.6	Churn		162,709
9.6.1	<i>Prepaid subscribers</i>	<i>subs</i>	<i>118,329</i>
9.6.2	<i>Postpaid subscribers</i>	<i>subs</i>	<i>44,380</i>
9.6.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	<i>20,797</i>
9.6.4	<i>Subscribers using other data services</i>	<i>subs</i>	-