

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q1, 2014.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	17,137,654
1.1.1	Voice/Airtime revenue	thousand AMD	9,105,910
1.1.2	VAS revenues (excluding revenue for data transfer), including	thousand AMD	626,633
	SMS and MMS	thousand AMD	386,158
	other	thousand AMD	240,475
1.1.3	Data transferring, including	thousand AMD	1,898,673
	through USB modems	thousand AMD	828,795
	through mobile phones	thousand AMD	1,069,878
	other	thousand AMD	-
1.1.4	SMS and MMS revenues	thousand AMD	-
1.1.5	International roaming (own subscribers)	thousand AMD	875,042
1.1.6	International roaming (guest subscribers)	thousand AMD	189,950
1.1.7	Interconnection, including	thousand AMD	4,095,997
	Voice services	thousand AMD	4,067,248
	SMS and MMS	thousand AMD	28,749
1.1.8	Line rental	thousand AMD	325
1.1.9	Handset and accessories	thousand AMD	115,347
1.1.10	Other revenue	thousand AMD	229,778
2	OPEX (VAT excl.), including:	thousand AMD	9,289,488
2.1	Interconnection	thousand AMD	3,035,798
2.2	Line rental	thousand AMD	126,379
2.3	Advertising and Marketing expenses	thousand AMD	458,262
2.4	Dealer commissions	thousand AMD	394,883
2.5	Payroll	thousand AMD	2,513,019
2.6	Network repair and maintenance	thousand AMD	314,603
2.7	Other OPEX	thousand AMD	2,446,544
3	OIBDA	thousand AMD	7,848,166
4	Amortization and depreciation	thousand AMD	3,746,735
5	Other operating revenue/ (expense)	thousand AMD	-
6	Non-Operating revenue / (expense)	thousand AMD	44,193
6.1	Financial income	thousand AMD	196,167
6.2	Financial expense	thousand AMD	(22,837)
6.3	Revenue/(loss) from exchange rate dif.	thousand AMD	307,313
6.4	Other Non-Operating revenue/(expense)	thousand AMD	(436,451)
7	Profit/(Loss) before tax	thousand AMD	4,145,625

	CAPEX	thousand AMD	936,543
			-
9	Mobile services indicators		-
9.1	Number of active subscribers (3M)		2,102,477
9.1.1	<i>Prepaid subscribers</i>	<i>subs</i>	1,715,444
9.1.2	<i>Postpaid subscribers</i>	<i>subs</i>	387,033
9.1.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	96,266
9.1.4	<i>Subscribers using data services (by phone)</i>	<i>subs</i>	1,003,011
9.2	ARPU-3M	AMD	2,667
9.2.1	<i>Prepaid subscribers</i>	<i>AMD</i>	1,589
9.2.2	<i>Postpaid subscribers</i>	<i>AMD</i>	3,751
9.2.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	2,790
9.2.4	<i>Subscribers using other data services</i>	<i>AMD</i>	27,890
9.3	MoU, MbOU	minutes	464
9.3.1	<i>Prepaid subscribers</i>	<i>minutes</i>	414
9.3.2	<i>Postpaid subscribers</i>	<i>minutes</i>	685
9.3.3	<i>Broadband internet customers (other than by phone)</i>	<i>Mb</i>	10,762
9.3.4	<i>Subscribers using other data services</i>	<i>Mb</i>	-
9.4	APPM, APP Mb	AMD	4.79
9.4.1	<i>Prepaid subscribers</i>	<i>AMD</i>	3.23
9.4.2	<i>Postpaid subscribers</i>	<i>AMD</i>	3.81
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	0.26
9.4.4	<i>Subscribers using other data services</i>	<i>AMD</i>	-
9.5	Gross additions		166,312
9.5.1	<i>Prepaid subscribers</i>	<i>subs</i>	127,287
9.5.2	<i>Postpaid subscribers</i>	<i>subs</i>	39,025
9.5.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	11,838
9.5.4	<i>Subscribers using other data services</i>	<i>subs</i>	-
9.6	Churn		163,520
9.6.1	<i>Prepaid subscribers</i>	<i>subs</i>	124,826
9.6.2	<i>Postpaid subscribers</i>	<i>subs</i>	38,694
9.6.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	16,436
9.6.4	<i>Subscribers using other data services</i>	<i>subs</i>	-