

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q1, 2013.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	17,741,884
1.1.1	Voice/Airtime revenue	thousand AMD	10,068,852
1.1.2	VAS revenues (excl. data revenues)	thousand AMD	720,686
1.1.3	Data transferring	thousand AMD	1,588,073
1.1.4	Roaming (own subscribers)	thousand AMD	545,240
1.1.5	Roaming (guest subscribers)	thousand AMD	182,625
1.1.6	Interconnection and line rental	thousand AMD	4,306,558
1.1.7	Handset and accessories	thousand AMD	187,201
1.1.8	Other revenue	thousand AMD	142,649
1.2	Other operating revenue	thousand AMD	90,141
2	Non Operating revenue / (expense)	thousand AMD	789,020
3	CAPEX	thousand AMD	469,199
4	OPEX (VAT excl.), including:	thousand AMD	8,885,559
4.1	Interconnection and line rental expenses	thousand AMD	2,475,688
4.2	Advertising and Marketing expenses	thousand AMD	679,766
4.3	Dealer commissions	thousand AMD	422,420
4.4	Payroll	thousand AMD	2,247,993
4.5	Other OPEX	thousand AMD	3,059,692
5	OIBDA	thousand AMD	8,946,466
6	Amortization and depreciation	thousand AMD	5,185,564
7	Profit/(Loss) before tax	thousand AMD	4,549,922
8	Profit after tax	thousand AMD	3,669,529
9	Mobile services indicators		-
9.1	Number of active subscribers (3M)		2,009,384
9.1.1	<i>Prepaid subscribers</i>		1,662,096
9.1.2	<i>Postpaid subscribers</i>		347,288
9.1.3	<i>Broadband internet customers (other than by phone)</i>		91,331
9.1.4	<i>Other customers using data services</i>		27
9.2	ARPU-3M	AMD	2,890
9.2.1	<i>Prepaid subscribers</i>	AMD	1,742
9.2.2	<i>Postpaid subscribers</i>	AMD	4,134
9.2.3	<i>Broadband internet customers (other than by phone)</i>	AMD	3,163
9.2.4	<i>Other customers using data services</i>	AMD	97,075
9.3	MoU, MbOU	minutes	393
9.3.1	<i>Prepaid subscribers</i>	minutes	347
9.3.3	<i>Postpaid subscribers</i>	minutes	618
9.3.3	<i>Broadband internet customers (other than by phone)</i>	Mb	7,055
9.3.4	<i>Other customers using data services</i>	Mb	-
9.4	APPM, APP Mb	AMD	6.28
9.4.1	<i>Prepaid subscribers</i>	AMD	4.33
9.4.2	<i>Postpaid subscribers</i>	AMD	4.84
9.4.3	<i>Broadband internet customers (other than by phone)</i>	AMD	0.45

	Main economic and technical indicators	Measurement units	
9.4.4	<i>Other customers using data services</i>	<i>AMD</i>	-
9.5	Gross additions		169,405
9.5.1	<i>Prepaid subscribers</i>		<i>116,047</i>
9.5.2	<i>Postpaid subscribers</i>		<i>53,358</i>
9.5.3	<i>Broadband internet customers (other than by phone)</i>		<i>18,398</i>
9.5.4	<i>Other customers using data services</i>		-
9.6	Churn		170,446
9.6.1	<i>Prepaid subscribers</i>		<i>132,664</i>
9.6.2	<i>Postpaid subscribers</i>		<i>37,782</i>
9.6.3	<i>Broadband internet customers (other than by phone)</i>		<i>16,541</i>
9.6.4	<i>Other customers using data services</i>		-