

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q1, 2012.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	16,671,293
1.1.1	Voice/Airtime revenue	thousand AMD	9,791,524
1.1.2	VAS revenues (excl. data revenues)	thousand AMD	801,997
1.1.3	Data transferring	thousand AMD	1,525,485
1.1.4	Roaming (own subscribers)	thousand AMD	298,704
1.1.5	Roaming (guest subscribers)	thousand AMD	182,200
1.1.6	Interconnection and line rental	thousand AMD	3,807,136
1.1.7	Handset and accessories	thousand AMD	125,652
1.1.8	Other revenue	thousand AMD	138,594
1.2	Other operating revenue	thousand AMD	3,553,022
2	Non Operating revenue / (expense)	thousand AMD	(893,469)
3	CAPEX	thousand AMD	1,110,547
4	OPEX (VAT excl.), including:	thousand AMD	5,335,196
4.1	Interconnection and line rental expenses	thousand AMD	2,177,808
4.2	Advertising and Marketing expenses	thousand AMD	689,379
4.3	Dealer commissions	thousand AMD	442,000
4.4	Payroll	thousand AMD	2,479,335
4.5	Other OPEX	thousand AMD	(453,326)
5	OIBDA	thousand AMD	11,346,903
6	Amortization and depreciation	thousand AMD	6,856,577
7	Profit/(Loss) before tax	thousand AMD	3,596,856
8	Profit after tax	thousand AMD	1,968,032
9	Mobile services indicators		-
9.1	Number of active subscribers (3M)		1,919,850
9.1.1	<i>Prepaid subscribers</i>		1,630,780
9.1.2	<i>Postpaid subscribers</i>		289,070
9.1.3	<i>Broadband internet customers (other than by phone)</i>		66,471
9.1.4	<i>Other customers using data services</i>		23
9.2	ARPU-3M	AMD	2,835
9.2.1	<i>Prepaid subscribers</i>	AMD	1,736
9.2.2	<i>Postpaid subscribers</i>	AMD	4,567
9.2.3	<i>Broadband internet customers (other than by phone)</i>	AMD	3,784
9.2.4	<i>Other customers using data services</i>	AMD	65,457
9.3	MoU, MbOU	minutes	377
9.3.1	<i>Prepaid subscribers</i>	minutes	357
9.3.3	<i>Postpaid subscribers</i>	minutes	497
9.3.3	<i>Broadband internet customers (other than by phone)</i>	Mb	6,784
9.3.4	<i>Other customers using data services</i>	Mb	-
9.4	APPM, APP Mb	AMD	6.33
9.4.1	<i>Prepaid subscribers</i>	AMD	4.09
9.4.2	<i>Postpaid subscribers</i>	AMD	6.73
9.4.3	<i>Broadband internet customers (other than by phone)</i>	AMD	0.56

	Main economic and technical indicators	Measurement units	
9.4.4	<i>Other customers using data services</i>	AMD	-
9.5	Gross additions		156,088
9.5.1	<i>Prepaid subscribers</i>		117,466
9.5.2	<i>Postpaid subscribers</i>		38,622
9.5.3	<i>Broadband internet customers (other than by phone)</i>		14,738
9.5.4	<i>Other customers using data services</i>		-
9.6	Churn		177,630
9.6.1	<i>Prepaid subscribers</i>		157,442
9.6.2	<i>Postpaid subscribers</i>		20,188
9.6.3	<i>Broadband internet customers (other than by phone)</i>		6,544
9.6.4	<i>Other customers using data services</i>		-