

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for 2011.

	Main economic and technical indicators	Measurement units	
<b>1</b>	<b>Total operating revenues, including:</b>	<b>thousand AMD</b>	
<b>1.1</b>	<b>Revenues from mobile business and other services</b>	<b>thousand AMD</b>	
1.1.1	Voice/Airtime revenue	thousand AMD	
1.1.2	VAS revenues (excl. data revenues)	thousand AMD	
1.1.3	Data transferring	thousand AMD	
1.1.4	Roaming (own subscribers)	thousand AMD	
1.1.5	Roaming (guest subscribers)	thousand AMD	
1.1.6	Interconnection and line rental	thousand AMD	
1.1.7	Handset and accessories	thousand AMD	
1.1.8	Other revenue	thousand AMD	
1.2	Other operating revenue	thousand AMD	
<b>2</b>	<b>Non Operating revenue / (expense)</b>	<b>thousand AMD</b>	
<b>3</b>	<b>CAPEX</b>	<b>thousand AMD</b>	
<b>4</b>	<b>OPEX (VAT excl.), including:</b>	<b>thousand AMD</b>	
4.1	Interconnection and line rental expenses	thousand AMD	
4.2	Advertising and Marketing expenses	thousand AMD	
4.3	Dealer commissions	thousand AMD	
4.4	Payroll	thousand AMD	
4.5	Other OPEX	thousand AMD	
<b>5</b>	<b>OIBDA</b>	<b>thousand AMD</b>	
<b>6</b>	<b>Amortization and depreciation</b>	<b>thousand AMD</b>	
<b>7</b>	<b>Profit/(Loss) before tax</b>	<b>thousand AMD</b>	<b>6,177,762</b>
<b>8</b>	<b>Profit after tax</b>	<b>thousand AMD</b>	<b>5,550,676</b>
<b>9</b>	<b>Mobile services indicators</b>		
<b>9.1</b>	<b>Number of active subscribers (3M)</b>		
9.1.1	<i>Prepaid subscribers</i>		
9.1.2	<i>Postpaid subscribers</i>		
9.1.3	<i>Broadband internet customers (other than by phone)</i>		
9.1.4	<i>Other customers using data services</i>		
<b>9.2</b>	<b>ARPU-3M</b>	<b>AMD</b>	
9.2.1	<i>Prepaid subscribers</i>	<i>AMD</i>	
9.2.2	<i>Postpaid subscribers</i>	<i>AMD</i>	
9.2.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	
9.2.4	<i>Other customers using data services</i>	<i>AMD</i>	
<b>9.3</b>	<b>MoU, MbOU</b>	<b>minutes</b>	
9.3.1	<i>Prepaid subscribers</i>	<i>minutes</i>	
9.3.3	<i>Postpaid subscribers</i>	<i>minutes</i>	
9.3.3	<i>Broadband internet customers (other than by phone)</i>	<i>Mb</i>	
9.3.4	<i>Other customers using data services</i>	<i>Mb</i>	
<b>9.4</b>	<b>APPM, APP Mb</b>	<b>AMD</b>	
9.4.1	<i>Prepaid subscribers</i>	<i>AMD</i>	
9.4.2	<i>Postpaid subscribers</i>	<i>AMD</i>	
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	
9.4.4	<i>Other customers using data services</i>	<i>AMD</i>	

	<b>Main economic and technical indicators</b>	<b>Measurement units</b>	
<b>9.5</b>	<b>Gross additions</b>		
9.5.1	<i>Prepaid subscribers</i>		
9.5.2	<i>Postpaid subscribers</i>		
9.5.3	<i>Broadband internet customers (other than by phone)</i>		
9.5.4	<i>Other customers using data services</i>		
<b>9.6</b>	<b>Churn</b>		
9.6.1	<i>Prepaid subscribers</i>		
9.6.2	<i>Postpaid subscribers</i>		
9.6.3	<i>Broadband internet customers (other than by phone)</i>		
9.6.4	<i>Other customers using data services</i>		